



**MARIN HEALTHCARE DISTRICT
BOARD OF DIRECTORS**

REGULAR MEETING

**Tuesday, August 14, 2018
Marin General Hospital, Conference Center**

MINUTES

1. **Call to Order and Roll Call**

Chair Sparkman called the Regular Meeting to order at 7:00 pm.

Board Members Present: Chair Ann Sparkman; Vice Chair Jennifer Hershon;

Secretary Jennifer Rienks; Director Larry Bedard, MD; Director Harris Simmonds, MD

Staff Present: Jon Friedenberg, COO; James McManus, CFO; Eric Pifer, CMIO; Michael Lighthawk, Executive Assistant; Thomas Asiano, Executive Assistant

Counsel Present: Colin Coffey

2. **General Public Comment**

There was no public comment.

3. **Approval of Agenda**

Member Harris moved to approve the agenda as presented. Member Hershon seconded.

Vote: All Ayes.

4. **Consent Agenda**

The consent agenda consisted of the Board meeting minutes of July 10 and June 12, 2018.

Member Simmonds moved to approve the consent agenda as presented. Seconded by Member Bedard. Vote: All Ayes.

6. **Introduction of Dr. Eric Pifer, Chief Medical Information Officer**

Jon Friedenberg introduced Dr. Eric Pifer as the new Chief Medical Information Officer of Marin General Hospital. Dr. Pifer comes to us previously as the Chief Medical Information Officer (CMIO) from the University of Pennsylvania Medical Center and more recently as the Chief Medical Officer (CMO) of El Camino Hospital in Los Gatos.

Dr. Pifer thanked Jon Friedenberg and the Board of Directors for welcoming him to Marin General Hospital. Dr. Pifer added that because of his other experience as Assistant Professor at the University, he understands and appreciates the very special opportunity contained in the pending association between MGH and UCSF Medical Center and is very excited to be working with the MGH team on that partnership.



Additionally, Dr. Pifer expressed great interest and excitement around the implementation of the EPIC medical information system that will be coming later in 2019 and 2020 through the partnership with UCSF.

7. Reports

a. *District CEO's Report*

Mr. Domanico reported that, generally, MGH 2.0 remains on budget and on time but the make up for the 45 days lost is a little behind schedule but improving. The project is \$7.5M under the contracted budget and the project contracts will be completely bid out by the end of the month eliminating that risk factor. Additionally, at this stage of the contracting period there is a greater owner contingency left on the project than budgeted. This position bodes well for continuing to bring the building project at or under budget.

Member Simmonds asked if there have been any issues with ambulance traffic because of the Bon Air Bridge replacement project. Lee responded that there has been no indication that ambulance traffic has been affected by the hospital or bridge construction so far and that the traffic flow is being monitored.

b. *Hospital CEO's Report*

Mr. Domanico acknowledged the financial challenges the hospital has been facing this year due to changes in the payer mix and volume utilization relative to the prior year. Our growth is in out patient volume while inpatient volume is declining. The management team is working on ways to make up the revenue variance between now and the end of the year. So far, the financials are not triggering any of our bond or banking covenants' terms. The physician network is generally on budget and we are seeing a much more predictable control of operations in the 1206(b) Clinics.

The September Golf Tournament has sold out and has raised over \$350K for the hospital and is expected to be a big success this year.

Dr. Bedard pointed out that one of the presenters at the AMA Leadership Conference said that every hospital losses money on Medicare patients. Mr. Domanico clarified that Medicare does not cover the full cost of patient care. It covers the variable costs and contributes to the overhead expenses but generally does not have bottom-line profitability on its own.

c. *Chair's Report*

Chair Sparkman stated she had nothing to report.

d. *Board Members' Reports*

Member Hershon shared that the American Hospital Association Leadership Conference was a great event to attend and had terrific keynote speakers.



Member Simmonds agreed that the conference was beneficial and added that the Trustee meetings were excellent.

Member Bedard enjoyed the AHA Leadership Conference Trustee topics including one that spoke to Medical Education Hospital associations. Dr. Bedard also shared that, as of last Friday, he is officially a candidate for the Marin Healthcare District Board of Directors in the upcoming election.

8. **Adjournment of Regular Meeting**

Having no other agenda items to address, Chair Sparkman adjourned the Regular Open meeting of the Board at 7:30pm.

Next Regular Meeting: Tuesday, September 11, 2018, 7:00 p.m.